



Make Winners! The Five Pillars of Thriving Sales Organizations

Max Cesar King

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Sales Managers around the world are always searching for ways to boost sales of their company. In general they search for ways to motivate their sales force by finding incentives or they just put them under pressure to fulfill the sales goals. Unfortunately they underestimate the importance of creating a full blown sales organization, which is the key to success. In this book we will have a look on the five pillars of thriving sales organizations. This book is a must read for every Manager that is serious about building or improving a successful sales organization. It is written to the point and meant to provide you valuable information without unnecessary flowery phrases, stories or filler text, which will save you time. Congratulations on your decision to read this book. You are about to stay a huge step ahead of your competitors.

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